



October 6, 1999

IN RE: DOCKET NO. 1999-179-C – LEGACY LONG DISTANCE INTERNATIONAL
INC

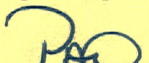
COPY OF **REVISED TESTIMONY** OF CLAY BEAMESDERFER FILED ON
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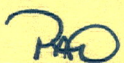
T. Hardin



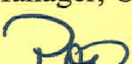
Legal Dept. (1)



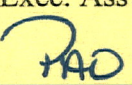
Exec. Director



Manager, Utilities Dept.



Exec. Ass't to Commrs.



Commissioners (7)

pao

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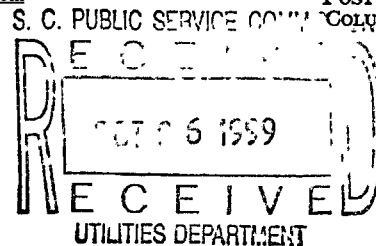
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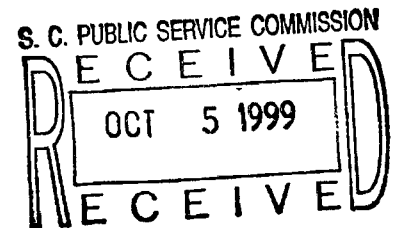
October 1, 1999



HAND DELIVERED

Mr. Gary E. Walsh, Executive Director
Public Service Commission of South Carolina
Koger Executive Center, Saluda Building
101 Executive Center Drive
Columbia, South Carolina 29210

RE: Legacy Long Distance International, Inc.
South Carolina Interexchange Certification
Docket No. 1999-179-C



Dear Mr. Walsh:

Enclosed for filing please find the revised testimony of Mr. Clay Beamesderfer on behalf of Legacy Long Distance International, Inc. The revised testimony corrects two questions on page 3 of Mr. Beamesderfer's testimony filed September 24, 1999. The first correction deals with the company's switch located in California and the second concerns how the company bills for operator services.

Please stamp the extra copies provided as proof of filing and return them with our courier. Should you have any questions, please contact me.

Very truly yours,

ROBINSON, McFADDEN & MOORE, P.C.

Bonnie D. Shealy

/bds

Enclosures

cc/enc: Mr. Thomas M. Forte
Mr. Curtis Brown
Mr. Clay Beamesderfer

S. C. PUBLIC SERVICE COMMISSION
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BEFORE THE PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA

POSTED
MR/10-6-99

Application of Legacy Long Distance International, Inc.)
for a Certificate of Public Convenience and Necessity)
to Provide Intrastate resold Telecommunications)
Services within the State of South Carolina)
on an Interexchange Basis)

Docket No. 1999-179-C

S. C. PUBLIC SERVICE COMMISSION
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UTILITIES DEPARTMENT

LEGACY LONG DISTANCE INTERNATIONAL, INC.
REVISED TESTIMONY OF CLAY BEAMESDERFER

RETURN DATE: _____
SERVICE: OK MR

1 **Q. Will you please state your name and business address.**

2
3 A. My name is Clay Beamesderfer. My current business address is One World Trade Center,
4 Suite 1100, Long Beach, California 90831-1000.

5
6 **Q. By whom are you employed and in what capacity?**

7
8 A. I am Vice President and Director of Legacy Long Distance International, Inc. ("Legacy") with
9 overall guidance for the day to day operations of the company.

10
11 **Q. Please give a brief description of your background and experience.**

12
13 A. Prior to joining Legacy, I was employed with World Exchange, where I produced and
14 managed one of the most cost effective, unparalleled long distance network systems in the
15 industry today.

16
17 **Q. What is the purpose of your testimony?**

18
19 A. The purpose of my testimony is to present evidence on the financial, technical and
20 managerial abilities of Legacy to provide telecommunications services in South Carolina; to
21 describe the services Legacy proposes to offer and to discuss the proposed tariff.

22
23 **Q. Has Legacy registered to do business in South Carolina**

24
25 A. Yes. Legacy is a California corporation and has registered in South Carolina as a foreign
26 corporation.

1 **Q. Please describe the services Legacy proposes to offer.**

2
3 A. Legacy is a reseller of interexchange telecommunications services as well as a provider of
4 toll free services, travel card services and alternate operator services. Services are provided
5 to both residential and business customers.

6
7 Legacy's "1+" service allows Customers to place outbound direct dialed calls. Switched
8 access Customers are presubscribed to the Company underlying carriers network via
9 switched access Feature Group D circuits. Customers may choose to use dedicated facilities
10 for call origination. Calls are placed by dialing "1+" and the destination telephone number,
11 including the area code if applicable.

12
13 Legacy's Toll Free service is an inward WATS service. This service permits termination of
14 interstate and intrastate calls from diverse geographic locations to customer local exchange
15 lines or to dedicated access facilities. When an 800 "toll-free" service is used, Legacy's
16 Customer is billed for the call rather than the call originator.

17
18 The primary Customers of Applicant's operator assisted services are companies who in their
19 normal course of business are responsible for providing access and directing telephone calls
20 for large numbers of end users. Most significant are the companies or establishments
21 (subscribers) who place outbound calls for their guests, patients, students or other transient
22 patrons. Applicant's operator assisted services permit callers to place calls using optional
23 billing methods (i.e. collect, third party, or to a calling/credit card). In addition, this service
24 offers operator assistance for person-to-person calling or for operator dialing assistance.

1 Travel Card Service allows Customers to place direct dialed calls to terminating locations
2 from locations other than their normal place of business or residence. An 800 access number
3 must be dialed to reach the Carrier. A Customer-specific authorization code must also be
4 dialed in addition to the destination telephone number.

5
6 **Q. Describe the proposed Legacy South Carolina tariff.**

7
8 **A.** Legacy offers various pricing options for the services listed above.

9
10 **Q. Does Legacy own any network switches or transmission facilities used in routing calls?**

11
12 **A.** Yes. Legacy does not have a switch in South Carolina, but the company does have their own
13 switch in California. The company plans on purchasing switched access from the LEC, route
14 the call to the facilities of their underlying carrier, MCI/Worldcom or Frontier, for
15 transportation to the Legacy switch. After the call is switched and recorded for billing
16 purposes, the underlying carriers will then transport the call to its terminating location.

17
18 **Q. How will Legacy bill for its services?**

19
20 **A.** Customers of Legacy will be billed directly by the company for long distance services while
21 all operator services are billed through the LEC.

22
23 **Q. How are billing errors and complaints handled?**

24
25 **A.** Legacy will be responsible for all customer inquiries and complaints. The telephone number
26 for customer inquiries and complaints, (800) 577-5534, will be provided by Legacy on all
27 customer bills. Legacy's Customer Service Department will be available to assist customers
28 24 hours a day, 7 days a week.

1 **Q. Where is Legacy currently certificated?**

2
3 A. Legacy has just recently begun its application process for certification and is certificated in
4 Alabama, Arkansas, California, Florida, Georgia, Idaho, Illinois, Louisiana, Montana,
5 Nebraska, Nevada, New Jersey, Oklahoma, Oregon, Tennessee, Texas, Washington and
6 Wyoming. Applications are also pending in Arizona, New Mexico and Ohio as well as
7 South Carolina.

8
9 **Q. Describe Legacy's financial ability to operate as a telecommunications reseller.**

10
11 A. Legacy enjoys a stable financial setting in which to provide its telecommunications services.
12 As a switchless reseller of other carrier's services. Legacy does not plan to construct or lease
13 network or switching facilities in South Carolina. This arrangement minimizes capital
14 resources and initial start-up costs. Legacy's overall plan of operation minimizes the risk of
15 its failure, minimizes the risk to carriers whose services are used by Legacy, and negates any
16 potential risk to the individual consumer.

17
18 **Q. Where in South Carolina does Legacy intend to offer its services and how will those**
19 **services be offered?**

20
21 A. Legacy plans to offers its services to residence and business customers throughout the state.

22
23 **Q. How will South Carolina consumers benefit from Legacy's services?**

24
25 A. Certification of Legacy will increase the level of long distance competition in South
26 Carolina. Empirical evidence has shown that as the level of competition increases in a
27 market, consumers benefit from both reduced prices and improved service quality. In
28 addition, competition provides consumers with a wider selection of products and services

1 from which to choose. Legacy offers quality long distance services at competitive prices. In
2 addition, Legacy's marketing plan will expand subscriber awareness of options and services
3 available to them, thus encouraging the growth of competitive services.
4

5 **Q. Does this conclude your testimony?**

6 **A. Yes.**
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